



## Ninety-three-year-old still on the job at Mansfield Paper

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WEST SPRINGFIELD – The average worker holds 10 different jobs before the age of forty, according to the United States Bureau of Labor Statistics, and this number is projected to grow.

Of course, despite predictive indicators and the best intentions of the researchers, anomalies exist – and Arthur Lutz is one such exception to the rule.

This year, Lutz will celebrate his 93rd birthday and 68th work anniversary with Mansfield Paper Company, who opened its doors only two years ahead of Arthur's hire. While his tenure defies statistics, it affirms his work ethic and dedication, values shared by many from the "Greatest Generation." Suffice it to say, however, Arthur's particular credo places him squarely in a league of his own.

Lutz has always been driven and loyal, first working at the Springfield Armory in his youth and then carrying these traits with him overseas where he served in the United States Airforce in the 388 bomb squadron and the 312 bomb group during the second World War.

Perhaps his longevity at Mansfield and success in sales can be attributed to his innate work ethic or the technical and tactical aptitude gleaned from military service. Regardless of attribution, one thing is for certain – Lutz has served as a leader to his coworkers who have affectionately referred to him as such at Mansfield Paper Company for nearly seven decades.

Lutz's daughter, Cindy Lutz-Kornet, spoke fondly of her father recalling, "I'm not certain I remember him ever taking a sick day. They don't make them like that anymore."

Lutz' grandson, Todd Adelson, echoed the sentiment saying, "I admire his work ethic and have tried to emulate it throughout my professional career."

Working in sales throughout his time at Mansfield, Lutz served briefly as the specialty sales manager before being promoted to vice president. Even in his new role, Arthur continued his sales duties which routinely took him on the road throughout Massachusetts and surrounding states, but never far enough away to prevent him from returning each night to enjoy a family dinner, time he relished with his wife, Phyllis, and two daughters, Susan and Cindy. Family continues to be an important part of Arthur's life; today he is a grandfather to three and a great-grandfather to two.

While his hours may have somewhat changed, he still enjoys working in the office each day to tackle the challenges his role in sales presents. While many peers have settled into retirement, Lutz continues to don a suit, tie and polished shoes, daily, and shows no sign of slowing down.